

Hang Your Hat In History
OZONA CHAMBER OF COMMERCE
& VISITOR CENTER PARK

P.O. Box 1135, 505 15th Street, Ozona, TX 76943
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CHAMBER DIALOGUE

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The Chamber of Commerce recognizes
BURL MYERS, C.P.A.
As our September
Business of the Month



Burl and Dianne Myers moved to Ozona in October of 1977. Burl was the Comptroller for the Circle Bar Truck Corral for several years before he opened a Certified Public Accountant business in 1985. They have one daughter, Robin Kimble, who now lives in the San Angelo area. "Ozona is a great place to raise your family, and a good place to live. Everyone has been very supportive of us in every aspect," said Diane.

Myers C.P.A. offers a number of services including accounting payroll and taxes, annual income tax returns, quarterly payroll reports, billing, and accounts payable and receivable in the Ozona and surrounding area.

As a Certified Public Accountant, Burl is required to take 40 hours of Continued Education each year to keep up to date with current IRS accounting and tax code items. Burl was elected and has served as County Treasurer for Crockett County since 1993. "I am appreciative of the opportunity to serve Ozona," said Burl.

"We have enjoyed Ozona and would just like to thank the community for supporting our business," said Burl.

Myers C.P.A. office is located at 910 Avenue E in the historic Ozona Bank Building. Office hours are Monday through Thursday, from 8:00 a.m. to 5:00 p.m., closed 12-1pm, open Friday, 8:00 a.m. to 12 noon. For more information, or for assistance with your accounting or tax needs, call 325/392-3712.

The Chamber of Commerce would like to recognize Myers, C.P.A. for their long time service and contribution to Ozona, in addition to being an added asset to the local business community.

Ozona Hosts 3rd-Bi-Annual Oil & Gas Trade Show

The Chamber of Commerce welcomed 42 Oil & Gas related companies to Ozona, October 19th-21st, for the 3rd Bi-Annual Oil and Gas Trade Show. This year the Chamber partnered with the Ozona Country Club and attendees registered to play in the first Pump Jack Golf Open on Wednesday. That evening DCP Midstream hosted a BBQ meal at the Crockett County Pavilion next to the Convention Center while guests enjoyed entertainment provided by local musicians. The trade show, held at the Convention Center, began Thursday morning at 9am and ended at 6pm. Attendees then enjoyed a meal at the Civic Center while Land Commissioner Jerry Patterson spoke on the history and issues of the oldest agency in Texas, the General Land Office. He also spoke of challenges facing Texas land owners, such as listing the sand dune lizard as an endangered species. "This could devastate the oil and gas production in five Texas counties and four New Mexico counties," said Patterson. The trade show continued until noon Friday.



Groundwater a hot topic at Chamber luncheon

As Texas continues to linger in drought, the issue of water and its usage has become a hot topic. The Chamber of Commerce hosted an educational luncheon on September 20th to help members and local residents understand the current status in Crockett County.

Crockett County Ground Water District Manager Slate Williams tackled some of these issues. “Water levels in Crockett County vary depending on the area,” said Slate. “Water tends to be different and different types of water can be in the same area.” Crockett County gets its groundwater from the Edwards Trinity Aquifer. Recharge of the Edwards Trinity comes from rainfall, which Crockett County has not seen a lot of this year.

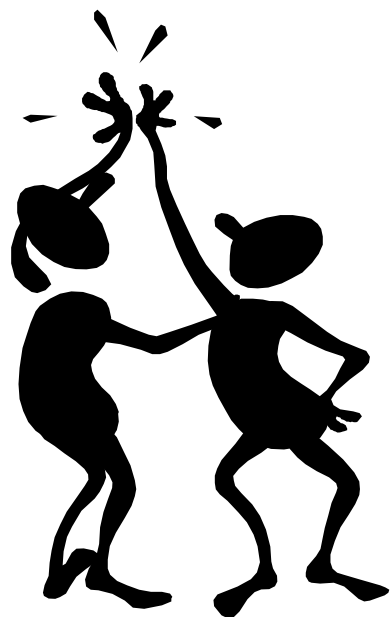


Many parts of Texas are from 10 to 20 inches behind in rainfall. The drought has devastated farmers and ranchers, and officials have estimated agriculture losses at more than \$5.2 billion. This summer, hundreds of wildfires erupted in Texas and burned more than 127,000 acres, the most ever, and lake levels are down as much as 50 feet in some lakes while several West Texas lakes have completely dried up.

“Water levels are declining, but not rapidly,” Williams said about Crockett County. “I don’t think we are going to run out of water, but landowners need to be better informed in taking care of our resources.”

Happy Anniversary

The Ozona Chamber of Commerce would like to wish the following members a **HAPPY ANNIVERSARY**, and THANK them for their support of the Chamber organization, its programs and services, and your community. We would like to recognize and express our **SINCERE** appreciation to the following members who joined during the months of September and October:



Clayton-Hill Ranches 1996
 Fred Chandler Hunting-1996
 Harrison Interest, LTD 1999
 Key Energy Services, Inc.-1997
 Mesa Land Services- 1999
 Super S Food Stores/Lowe’s Grocery-1996
 Hillcrest Motor Inn-1997
 Buchholz Ranch-2001
 Crockett County Deerfest Association-1999
 Monty’s Maintenance-2008
 Pecos River Trading Company-1998
 Stokes Drilling Company-1999
 Sutton County Steak House-2006
 T & C Wholesale-2008
 West Central Wireless-2008
 Western Posters Service, Inc.-2008

Chamber welcomes new members

Days Inn Junction Resort

Brandt Bailey, Marketing/ Sales Manager

111 Martinez St

Junction, TX 76849

(325) 446-3730

Fax: (325) 446-2503

Website: www.daysinnjunctionresort.com

E-Mail: bbailey.daysinn@yahoo.com

Expanded Cable, Telephone, Alarm Clock, Coffee Maker, Hairdryer, Iron/Ironing Board, Microwave / Refrigerator in All Rooms, Business center, Connecting / Adjoining rooms, Cribs available at no charge, Exercise Room on site, Free Deluxe Breakfast from 6am to 10am, Free WIFI, Guest Laundry, Handicapped Facility/ Accommodations / Wheel Chair Accessible, Ice Machine, Vending Machine, Frozen Food at Lobby, Large Sparkling Outdoor Pool w/Jacuzzi Hot Tub, Pets Accepted with fee, Rollaways available for a fee, Security Features / Lighting, Smoke Detectors, Sprinkler Electronic Locks, Safety Door Locks w/Latch and Dead Bolts, Parking for Buses, Trucks, Trailers, RVs.

Millspaugh Ranch Company

Sara Ingram

585 CR 414

Ozona, TX 76943

2201 Sherwood Way, Ste 301

San Angelo, TX 76901

(325)949-1443

Ranching

Approach Resources, Inc

Doc Robertson, Superintendent

PO Box 1109

638 Hwy 163 N

Ozona, TX 76943

(325)392-8900

Pam Johnson, Corporate Office Mgr

6500 W Parkway, Ste 800

Fort Worth, TX 76116

(817) 989-9000

Fax: (817)989-9001

Website: www.approachresources.com

Oil & Natural Gas

Exploration & Production



Snowflake Donuts & Kolache Shop

Him Sim, Manager

PO Box 1972, 903 15th Street

Ozona, TX 76943

(325) 392-5100

Email: marlahim@yahoo.com

Donuts glazed & filled, Fruit Kolaches, Cinnamon Rolls & Twists, Chocolate Eclairs, Breakfast Kolaches, Breakfast Croissants (egg, bacon, sausage, cheese), Coffee & Beverages

**The Chamber of Commerce recognizes
DCP MIDSTREAM
as our OCTOBER
Business of the Month**



Before recognizing DCP Midstream as our October Business of the Month, the Ozona Chamber of Commerce would like to express our appreciation to DCP for their partnership in hosting our bi-annual oil and gas trade show. "Every other October, DCP literally transforms the Crockett County Fair Park Convention Center into an exhibit hall. They install additional electrical service so that Ozona can host this event, and exhibitors have access to the electricity for their booths and equipment," said Shanon Biggerstaff, Chamber Executive Director. "Without this service and their partnership, there would be no trade show. Their community spirit, support and assistance that helps to generate revenue for Ozona, is invaluable and greatly appreciated."

Who is DCP? DCP, headquartered in Denver, is the second-largest natural gas gatherer and processor in the United States. They are the largest natural gas liquids producer and one of the largest marketers of natural gas and natural gas by-products in the nation. They are the largest oil and gas company, the largest private company, and one of the "Best Places to Work" in Denver as ranked by the *Denver Business Journal*. They operate in 18 states across major producing regions: Alabama, Arkansas, Colorado, Kansas, Louisiana, Maine, Massachusetts, Michigan, New Hampshire, New Mexico, New York, Oklahoma, Pennsylvania, Texas, Rhode Island, Vermont, Virginia, and Wyoming.

The Ozona plant was built in 1969 and was converted from a lean oil plant to a cryogenic plant in 1995. DCP Midstream employs 64 people in the Ozona and Sonora area. The plant is located at 594 State Hwy. 163 South. According to Minnie Sustiatia, Asset Manager, "the main mission of the Ozona plant is to gather and process natural gas to market natural gas liquids and residue gas." "The Ozona Asset has the ability to process 280 million cubic feet of gas per day. The local asset operates 28 compressor stations and 3 gas processing plants located in Ozona, West Ozona and Sonora. There are roughly 2,050 miles of pipeline ranging from 2" to 16," said Minnie.

The company owns or operates 60 plants, 11 fractionating facilities, and more than 61,000 miles of gathering and transmission pipeline with connections to more than 37,000 active receipt points. The company gathers and/or transports more than 6.8 trillion British thermal units per day of natural gas, produces more than 367,000 barrels per day of natural gas liquids, and markets and trades more than 453,000 barrels per day of natural gas liquids. The company has 2,900 employees across the United States.

Who are DCP's customers? DCP was a part of your life today if you took a hot shower, heated your home, used anything made from rubber, plastics or synthetics in your home, work or car, cooked with your propane grill, insulated your home to save on heating and cooling costs, or have wires and cable running throughout your home or office. Other customers include natural gas producers, natural gas marketers, and end users of natural gas and natural gas liquids.

DCP Midstream is committed to safety, environmental stewardship and reliable operations. They meet the growing need for energy and energy-related products with natural gas in a responsible way.

DCP is growing in rapidly developing regions and, as a result, offers a number of challenging and exciting career opportunities. DCP offers performance driven compensation, competitive salaries, annual bonus, 401(k) plan with company match, supplemental retirement plan, and a tuition reimbursement program.

DCP has the most openings in these field positions: mechanics, measurement technicians, instrument technicians, electrical technicians, utilities, plant operators, field operators and supervisors. DCP has a national Career and Technical Scholarship Program to develop a strong future workforce and encourage innovation in the industry. Winners pursue an associate degree or career technical certification related to the natural gas industry such as, but not limited to: machine tool technology, diesel power and heavy equipment technology, plant operations, gas technology, and welding. The annual deadline is in March.

For more information you can visit www.dcpmidstream.com/sustainability/Pages/ScholarshipProgram.aspx. For more information about a career with DCP Midstream, visit www.dcpmidstream.com/careers.

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Labor Day

Today, we celebrate Labor Day. According to the Department of Labor, the first Labor Day holiday was celebrated on Tuesday, September 5, 1882, in New York City, in accordance with the plans of the Central Labor Union. It was a day of celebration for the hard work and dedication of the workers in this country. With the holiday, now may be a good time to reflect on the hard work and dedication we have to our jobs and our businesses. As a small business owner, taking the time to reevaluate your business may seem like a nice thing to do but there is not always time in the day. However, with the state of the economy and the challenges facing many businesses now is the time to ask yourself these critical questions about your business.

How committed am I to my business? This is one of those questions that many people may be afraid to answer. Having a business requires a huge mental and emotional investment. The reason many businesses close in the first few years is that the business owner loses the drive for keeping the business going. I have had the opportunity to meet very successful long term business owners. The one trait that they all possess is the ability to stay engaged in their business and connected to their customers and employees.

How efficient is my business? One of the biggest challenges for a small business owner is staying efficient. An efficient business means there are processes in place for routine transactions, and the right people are in the right job. Many times a business grows before the operational structure is in place. With efficient operations, the more the business can accomplish. The best way to address inefficiencies is to take one part of a business at a time and ask the question, “could this job be done better or faster?”

What should I be doing differently? Again, this may be a question that many business owners do not want to answer. Change is hard for all of us. It is possible that the business needs to be reinvented. With technology changing the way we all do business, it is important for a small business to find ways of adapting to new ways to advertise, to use social media, and to use electronic transactions. Looking for ways to improve your business through change may be the answer that allows your business to thrive.

Who can help me with my business? It is difficult for many of us to ask for help. And, it is one of the hardest things to do if you are a small business owner. Talk with your lender and/or CPA to learn more about the financial part of your business. Talk with others in the industry about trends and opportunities within your industry. Observe your competitors or better yet, talk with them. They can offer valuable information for you. Also, visit the SBDC. Our services are free and confidential.

Labor Day can be a day to reflect on the determination of those before us who made this country strong. As a small business owner, it is important to also remember your own strength and determination as you endure these challenging times.

This article was written by Cindy Hartin, CEBS Fellow, Assistant Director and Certified Business Advisor II, of Angelo State University's Small Business Development Center. For more information on the topic of this article or the services of the ASU SBDC, contact her at Cynthia.Hartin@angelo.edu or (325) 942-2098.